

bcc: B. Haydon
A. Mengel
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16 October 1963

L-21015

Mr. Julius Margolis
School of Business Administration
University of California
Berkeley 4, California

Dear Julius:

I am indeed looking forward very eagerly to attending your meeting on Conflict Analysis, and I am delighted to have been invited. Your list of contributors seems excellently drawn, and I think you have every reason to expect some important papers.

In case you are still interested in suggestions for one or two more participants, let me mention:

- a. Martin Shubik, Economics Department, Yale University (Shubik is an imaginative and articulate, non-doctrinaire, game theorist and expert on simulation of bargaining and management behavior; he would fill a gap in your list in a way which neither Schelling nor I really do);
- b. Paul Diesing, Department of Philosophy, University of Illinois (author of Reason in Society, University of Illinois, 1962; "Non-Economic Decisionmaking," Ethics, Vol. LXVI, No. 1, "Socioeconomic Decisions," Ethics, Vol. LXIX, No. 1; "Bargaining Strategy and Union-Management Relations," Journal of Conflict Resolution, Vol. V, No. 4). I don't know Diesing, but I have found all of these works extremely stimulating; Diesing has an unusually broad viewpoint and manages to bring to bear insights from economics, psychology, sociology, and political science upon problems of social decisionmaking. I think he would bring a number of assets to your meetings unduplicated by other participants.
- c. Amitai Etzioni, Department of Sociology, Columbia University (A Comparative Analysis of Complex Organizations), Free Press, 1961.

Mr. Julius Margolis

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I enjoyed our discussion in September and look forward to seeing you again.

Yours,

Daniel Ellsberg
Economics Department

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